

ABSTRACT: RFB 6598	OPENING DATE: August 26, 2014
SOLICITATION NO: 6598	SUPPLIES OR SERVICES: EXCLUSIVE USE FIRE ATTACK HELICOPTER AND RELATED SERVICES


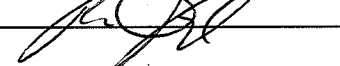
OFFEROR / BIDDER	
Blackhawk Helicopters, Inc.	\$1,022,500.00

BIDS TO DEPARTMENT:  
DATE: \_\_\_\_\_

DISTRIBUTION:  
\_\_\_\_FRONT DESK  
\_\_\_\_PCO/PS

Received \_\_\_\_\_

DATE: 8/26/14

BID CLERK:   
BID OFFICER: 

This abstract ONLY indicates the APPARENT low bidder. Conditions that may displace an apparent low bidder include, but are not limited to: math errors, conditioning of bid, mistake in bid, failing pre-award Survey, and the bid being non responsive.

Protest due before 5:00:00 pm on September 2, 2014.

Bids  
Received

**REQUEST FOR BID (RFB) # 6598**  
**OFFICE OF EMERGENCY SERVICES**  
**EXCLUSIVE USE TYPE II FIRE ATTACK HELICOPTER AND RELATED SERVICES**  
**SECTION A - P&C 600 FORM**

COUNTY OF SAN DIEGO  
SECTION A-P&C 600 FORM  
This is not an order

Issued: August 20, 2014

MAIL OR DELIVER TO:  
DEPARTMENT OF PURCHASING & CONTRACTING  
COUNTY OF SAN DIEGO, RFB No. 6598  
5560 OVERLAND AVE., SUITE 270  
SAN DIEGO, CA 92123

FOR INFORMATION PLEASE CONTACT:  
NAME, SHEENA FIGUEROA, SR. PROCUREMENT SPECIALIST  
SHEENA.FIGUEROA@SDCOUNTY.CA.GOV

**BID OPENING DATE: AUGUST 22, 2014**

AWARD WILL BE MADE TO THE LOWEST RESPONSIVE,  
RESPONSIBLE BIDDER BASED ON:

- ☐ ALL OR NONE  
☐ EACH LOT  
☒ TOTAL PRICE

**BIDS MUST BE RECEIVED AT THE ABOVE  
ADDRESS PRIOR TO 11:00 A.M.  
ON DATE OF BID OPENING.**

UNSPSC commodity code: 251318.0000

PLEASE STATE YOUR LOWEST PRICE  
F.O.B. DESTINATION AND BRAND NAME  
OR TRADE NAME IF APPLICABLE.  
(Please use typewriter or black ink)  
YOUR ENVELOPE MUST INCLUDE RFB NO. 6598

**DESCRIPTION**

THE COUNTY OF SAN DIEGO (COUNTY), OFFICE OF EMERGENCY SERVICES HAS A REQUIREMENT FOR AN EXCLUSIVE USE TYPE II FIRE ATTACK HELICOPTER AND RELATED SERVICES IN ACCORDANCE WITH THE TERMS & CONDITIONS AND THE STATEMENT OF WORK REFLECTED HEREIN.

TERM: SEPTEMBER 1<sup>st</sup>, 2014 – OCTOBER 31<sup>st</sup>, 2014

PRICING SUBMITTED IS TO REMAIN FIRM FOR THE TERM PERIOD IDENTIFIED ABOVE. AWARD WILL BE MADE TO THE LOWEST RESPONSIVE RESPONSIBLE OFFEROR BASED ON THE TOTAL PRICE OF THE BID. ALL LINE ITEMS ON THE PRICING SCHEDULE MUST BE PRICED IN ORDER FOR BID TO BE FOUND RESPONSIVE. A PRE-AWARD SURVEY MAY BE CONDUCTED TO CONFIRM LOW BIDDERS RESPONSIVENESS AND RESPONSIBILITY.

**BIDDER ACKNOWLEDGES ADDENDUM NO. 1 ☒ 2 ☒ 3 ☐ 4 ☐ 5 ☐**

SUBJECT TO ACCEPTANCE WITHIN **90** DAYS  
NAME AND ADDRESS OF BIDDER  
**BLACKHAWK HELICOPTERS, INC.**  
STREET, CITY, STATE, ZIP  
**1920 JOE CROSSON DRIVE # 8**  
**EL CAJON, CA 92020**  
TELEPHONE: NUMBER **(619) 562-7776**  
FAX TELEPHONE: **(619) 562-7925**

E-MAIL: kenkrauss@blackhawkhelicopters.com

PAYMENT TERMS NET 30 DAYS OR % DAY  
NAME AND TITLE OF PERSON AUTHORIZED  
TO SIGN OFFER: **SILVIA KRAUSS - PRESIDENT**  
**KEN KRAUSS - VP**

SIGNATURE

OFFEROR DATE

PRINTED NAME: **SILVIA C KRAUSS**

PRINTED TITLE: **PRESIDENT**

NOTIFICATION OF AWARD -  
ACCEPTANCE AS TO ITEM(S) NUMBERED:

(VC No.)

(THIS SECTION FOR COUNTY USE ONLY)

COUNTY OF SAN DIEGO

BY: \_\_\_\_\_ DATE: \_\_\_\_\_

JOHN M. PELLEGRINO, DIRECTOR

DEPT OF PURCHASING & CONTRACTING

TOTAL AMOUNT  
P&C 600 Form

AWARD NO.

NAME AND TITLE OF CONTRACTING OFFICER

**SUBMIT THIS COMPLETED FORM AS PAGE 1 OF THE BID**

**REQUEST FOR BID (RFB) # 6598**  
**OFFICE OF EMERGENCY SERVICES**  
**EXCLUSIVE USE TYPE II FIRE ATTACK HELICOPTER AND RELATED SERVICES**  
**SECTION A – REPRESENTATIONS AND CERTIFICATIONS**

County of San Diego  
Department of Purchasing and Contracting  
**REPRESENTATIONS AND CERTIFICATIONS**

The following representations and certifications are to be completed, signed and returned with the offer.

**1. BUSINESS TYPE**

☒ For-profit ☐ Non-profit ☐ Government  
Attach proof of status for Non-profit.

**2. INTERLOCKING DIRECTORATE**

In accordance with Board of Supervisors Policy A-79, if Offeror is a non-profit as indicated in paragraph 1 above, Offeror is required to identify any related for-profit subcontractors in which an interlocking directorate, management or ownership relationship exists. By submission of this offer, Offeror certifies it will not enter into a subcontract relationship with a related for-profit entity if Offeror is a non-profit entity. If Offeror is a non-profit and will be subcontracting with a related for-profit entity, Offeror must list the entity(ies) on an attached separate sheet listing them all and the contract must be approved by the Board of Supervisors.

**3. BUSINESS REPRESENTATION**

Offeror represents as a part of this offer that the ownership, operation, and control of the business are:

3.1. Are you a small business with:  
100 or fewer employees and average annual gross receipts of \$14 million or less or; a manufacturer with 100 or fewer employees? ☒ Yes ☐ No

3.2. Are you a local business with a physical address within the County of San Diego? ☒ Yes ☐ No

3.3. Are you certified by the State of California as a:  
☐ Disabled Veteran Business Enterprise (DVBE)  
Certification #: \_\_\_\_\_

☒ Small Business Enterprise (SBE)  
Certification #: 19937

See the State of California, Department of General Services website for details on "Certified Small Business" and "Certified DVBE" requirements.  
<http://www.dgs.ca.gov/pd/Programs/OSDS.aspx>.

3.4. Estimated percentage of work in this offer to be performed or fulfilled locally (within the geographic boundaries of the County of San Diego): 100 %

**4. CERTIFICATE REGARDING DEBARMENT, SUSPENSION AND RELATED MATTERS**

Offeror hereby certifies to the best of its knowledge that neither it nor any of its officers:

4.1. Are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal department or agency; and

4.2. Have within a three (3) year period preceding this agreement been convicted of or had a civil judgment rendered against them for commission of fraud or criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State, or local) transaction or contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property; and

4.3. Are presently indicted for or otherwise criminally or civilly charged by a government entity (Federal, State, or local) with the commission of any of the offenses enumerated in paragraph 4.2 of this certification; and

4.4. Have within a three (3) year period preceding this agreement had one or more public transactions (Federal, State or local) terminated for cause or default.

4.5. Are presently the target or subject of any investigation, accusation or charges by any Federal, State or local law enforcement, licensing or certification body and if they are, the appropriate information is disclosed and included in the offer.

4.6. Offeror will report in writing to the County Department of Purchasing and Contracting within five business days of knowing or have any reason to know any change in status as certified in the preceding paragraphs 4.1 through 4.5, and that occur prior to award (in the case of bids) and contract execution (in the case of negotiated procurements).

4.7. Offeror and its proposed subcontractors, agents and consultants have not previously contracted with the County to perform work on or related to this project (e.g. preparing components of the statement of work or plans and specifications for this project). If Offeror or any of its subcontractors, agents or consultants, have previously contracted with the County to perform work on this project, Offeror shall identify those previous agreement(s) and submit that list along with the proposal.

**5. CERTIFICATE OF CURRENT COST OR PRICING**

This is to certify that, to the best of the Offeror's knowledge and belief cost and/or pricing data submitted with this offer, or specifically identified by reference if actual submission of the data is impracticable, is/are accurate, complete, and current as of the date signed below.

**6. CERTIFICATE OF INDEPENDENT PRICING**

By submission of this offer, each Offeror certifies, and in the case of a joint offer, each party thereto certifies as to its own organization, that in relation to this procurement:

6.1. The prices in this offer have been arrived at independently, without consultation, communication, or agreement, for the purpose of restricting competition, as to any matter relating to such prices with other Offeror; with any competitor; or with any County employee(s) or consultant(s) involved in this or related procurements; and

6.2. Unless otherwise required by law, the prices which have been quoted in this offer have not been knowingly disclosed by the Offeror and will not knowingly be disclosed by the Offeror prior to opening, in the case of a bid, or prior to award, in the case of a proposal, directly or indirectly to any other Offeror or to any competitor; and

6.3. No attempt has been made or will be made by the Offeror to induce any other person or firm to submit or not to submit an offer for the purpose of restricting competition.

7. The Offeror understands that prior to receiving a contract award from the County, the Offeror must submit a completed IRS W-9 form to provide a Federal Tax ID number, or if not available, to provide a Social Security Number (SSN).

**CERTIFICATION**

The information furnished in Paragraphs 1 through 7 is certified to be factual and correct as of the date submitted and this certification is made under penalty of perjury under the laws of the State of California.

Name: SILVIA C. FRAUSS

Title: PRESIDENT

Company/Organization: BLACKHAWK Helicopters, Inc.

Signature: \_\_\_\_\_

Date: 8/23/14

**SUBMIT THIS COMPLETED FORM AS PAGE 2 OF THE BID**

REQUEST FOR (RFB) # 6598  
COUNTY OF SAN DIEGO, OFFICE OF EMERGENCY SERVICES  
EXCLUSIVE USE TYPE II FIRE ATTACK HELICOPTER AND RELATED SERVICES

DESCRIPTION	ESTIMATED QUANTITY	UNIT OF MEASURE	TERM, SEPTEMBER 1, 2014 THROUGH OCTOBER 31, 2014	OPTIONAL, 1-6 MONTH EXTENSION PERIOD	EXTENDED PRICE
DAILY AVAILABILITY RATE, 9 HOURS PER DAY, 7 DAYS PER WEEK, EXCLUSIVE USE PER BID SPECIFICATIONS	61	DAY	\$ 5,000.00	\$ 5,000.00	\$ 610,000.00
HOURLY FLIGHT RATE, ALL INCLUSIVE PER BID SPECIFICATIONS*	75	HOUR	\$ 2,750.00	\$ 2,750.00	\$ 412,500.00

\*The County of San Diego does not guarantee any flight hours. This estimate is being used for the evaluation of bids in determining the apparent low bidder.

**\$ 1,022,500.00**


**GRAND TOTAL BASIS FOR AWARD**

Contractor's Information

Company Name: BLACKHAWK HELICOPTERS, INC.  
Address: 1920 JOE CROSSON DRIVE # 8 EL CAJON, CA 92020  
Phone Number: 619-562-7776  
Point of Contact: KEN KRAUSS

Helicopter Information

Make: JJASPP ENGINEERING SERVICES  
Model: UH-1H-703  
Series:  
N Number: N214KK

  
8/22/14